

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant HUNTON & WILLIAMS 2000 Pennsylvania Ave., N.W., Washington, D.C. 20006	2. Registration No. 5040
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3. Name of foreign principal Republic of Croatia	4. Principal address of foreign principal Zagreb, Croatia
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5. Indicate whether your foreign principal is one of the following type:

☒ Foreign government

☐ Foreign political party

☐ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership

☐ Corporation

☐ Association

☐ Committee

☐ Voluntary group

☐ Other (specify) \_\_\_\_\_

☐ Individual—State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

Ministry of Foreign Affairs

b) Name and title of official with whom registrant deals.

Mate Granic, Minister of Foreign Affairs

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Directed by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

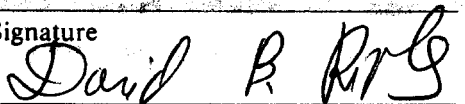
Financed by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Subsidized in whole by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

Subsidized in part by a foreign government, foreign political party, or other foreign principal ..... Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A 8/11/95	Name and Title David B. Rivkin, Jr. Partner	Signature 
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**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
HUNTON & WILLIAMS	REPUBLIC OF CROATIA

Check Appropriate Boxes:

1. ☐ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. ☒ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

A final written agreement between Hunton & Williams and the Republic of Croatia has not been finalized. However, a copy of the draft agreement, in the form of a retention letter, is attached. That letter describes in detail the terms and conditions of the agreement between Hunton & Williams and the Republic of Croatia.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Please see the attached draft retention letter.


5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Please see the attached draft retention letter.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Please see the attached draft retention letter.

Date of Exhibit B	Name and Title	Signature
8/11/95	David B. Rivkin, Jr. Partner	

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

DAVID B. RIVKIN, JR.

DIRECT DIAL: (202) 955-1513

August 10, 1995

His Excellency Mate Granic  
Minister of Foreign Affairs  
Republic of Croatia  
Zagreb, Croatia

Retention Letter

RECEIVED  
DEPT. OF JUSTICE  
CRIMINAL DIVISION  
95 AUG 11 P2:31  
INTERNAL SECURITY  
SECTION

Dear Mr. Minister:

Based upon our meetings in Zagreb, our subsequent discussions during your June visit to Washington, and our meetings with Ambassador Zuzul during his August trip to Washington, we are pleased to offer you the following agreement for the retention of Hunton & Williams' legal and representational services for one year, beginning on August 1, 1995. This representation could, of course, be renewed for future years upon the mutual agreement of the parties. This agreement may be terminated by either party upon 30-days notice.

As we have discussed, in view of the fluidity of the current situation, both in Croatia and Washington, it is impossible for us to provide you at this time with a complete list of all of the tasks we will undertake over the next year on Croatia's behalf. Broadly speaking, we propose to represent the interests of the Republic of Croatia before the United States Government, including a range of advocacy initiatives and measures designed to ensure that Croatia's position on various issues is fully appreciated and understood in the United States. Toward that end, we plan to advise you on how both to respond to various media stories portraying developments in and around Croatia and how to anticipate them in advance, enabling you to present a full and accurate picture of your government's actions and intentions. In addition, we will advise you on how to improve the overall relationship between Croatia and the United States, and to attract American investment in Croatia. In this regard, we also will participate in your efforts in this area.

His Excellency Mate Granic  
August 10, 1995  
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As per your request, we intend to provide you and your representatives with periodic reports and to seek your guidance on what specific actions should be undertaken on your behalf in the United States. Towards that end, we intend to communicate with you, both orally and in writing, meet with your representatives in Washington, and travel to Croatia as needed. Indeed, as I understand it, you would like us to meet with you in Zagreb sometime in the next two or three weeks to discuss what specific steps can be taken at this time.

Under this agreement, Hunton & Williams would be retained to work on behalf of the Republic of Croatia for a period of up to one year for a fee of up to \$500,000, plus expenses. The category of expenses covers such items as transportation, phone charges, copying costs. Thus, the \$500,000 budget will cover only the costs of our services. Expenses will be billed separately. The reason we are not providing you with a more precise estimate of expenses is because it is difficult to gauge at this time the amount that will be incurred. Obviously, the most substantial potential expense category is the cost of transportation to and from Croatia. At this point in time, we do not know how many trips will be necessary over the course of the next year.

The monies received from you will be placed in interest bearing escrow accounts, and Hunton & Williams will draw from those accounts a monthly fee equal to one twelfth of \$500,000. Any interest will, of course, belong to the Republic of Croatia, which can use those funds to offset expense payments due to Hunton & Williams. In the event that this agreement is terminated, Hunton & Williams will remit to the Republic of Croatia only those funds remaining in the accounts. As is customary with Hunton & Williams, we will provide the Government of Croatia with monthly statements, reflecting the work done during the preceding month and the expenses incurred. Per our recent conversation, we request that of the total amount, at least \$250,000 be provided to Hunton & Williams contemporaneously with the execution of this agreement.

In undertaking this representation, as we have discussed, Hunton & Williams will be required to register as your representative under the Foreign Agents Registration Act, and this agreement -- as well as a record of our expenses and reimbursements -- will have to be publicly disclosed as a part of that process. Indeed, we are presently in the process of filing the required papers with the United States Department of Justice. We will, of course, maintain all of our communications with you

His Excellency Mate Granic  
August 10, 1995  
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in the strictest confidence, as covered by the Attorney-Client Privilege, to the fullest extent allowed by law.

In response to your request for information regarding the names of individuals who will be working on this matter, the following Hunton & Williams lawyers will be initially assigned to this file -- John J. Adams, John J. Rhodes, III, Lee A. Casey, and myself. Please keep in mind that, over time, it may be necessary for the Hunton & Williams to add lawyers, or to reassign lawyers working on your account. These decisions are made solely by the Hunton & Williams.

Finally, we may be called upon by other clients, present or future, to represent them in commercial transactions with your Government, or commercial entities within the Republic of Croatia. Because we cannot predict what situations may arise, we ask that you agree that our law firm will remain free to represent such clients so long as the matters involved are not specifically related to the matters in which we are representing Croatia, and do not require us to utilize confidential information that we have learned from the Government of Croatia while working on your behalf.

If the representational terms described in this letter are satisfactory to you, please acknowledge your agreement by signing below.

The foregoing correctly states our understanding.

\_\_\_\_\_  
Ministry of Foreign Affairs  
Mate Granic

\_\_\_\_\_  
Hunton & Williams  
David B. Rivkin, Jr.

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date